



# STREAMLINING HEALTHCARE EXPO & BUSINESS EXCHANGE

## Registration Hours

Tuesday, September 20: 11:00am–7:30pm  
Wednesday, September 21: 7:00am–5:00pm  
Thursday, September 22: 7:00am–Noon

## Schedule Of Events

### Monday, September 19

4:15 – 6:15pm	Acute Care Council (Council Members)
6:30 – 8:00pm	Council Dinner and HIDA Board of Directors Dinner

### Tuesday, September 20

All Day	Private Meetings		
8:00am – 12:00pm	HIDA Board Meeting		
8:00 – 10:00am	Outpatient Procedures Council (Council Members)	Channel Partners Council (Council Members)	
10:00am – 12:00pm	Environmental Services Council (Council Members)	Supplier Diversity Summit: What Does The “New” Healthcare Industry Look Like For Diverse Suppliers?	
12:00 – 1:00pm	HIDA/PWH Leadership Luncheon		
1:00 – 2:30pm	HIDA/PWH Leadership Workshop		
2:45 – 3:30pm	McKesson Medical-Surgical Q&A		
2:45 – 4:15pm	Independent Distributors Summit		
3:45 – 4:30pm	Direct Supply Q&A	Medline Industries Q&A	
4:45 – 5:30pm	ShareGroup: Workforce Recruiting And Retention	IMCO Q&A	Owens & Minor Q&A
5:30 – 7:00pm	Welcome Reception		
7:00pm	Networking Dinners – On Your Own		
7:00 – 10:00pm	Chairman’s Reception – private event		

### Wednesday, September 21

All Day	Private Meetings	Gold Key Club
7:00 – 8:00am	Business Over Breakfast	
8:00 – 9:15am	General Session: Leadership At Warp Speed, <i>General Gustave (Gus) Perna, Ret.</i>	
9:30am – 12:30pm	Distributor Executive Business Exchange	
9:30–10:30am	Health Systems Sourcing Strategies: Balancing Resilience And Cost	
10:30–11:30am	Concurrent Sessions: <ul style="list-style-type: none"><li>• Bringing Efficiencies To The Non-Acute Supply Chain</li><li>• HIDA Government Affairs: Mid-Term Elections Update</li></ul>	
11:30am–12:30pm	Concurrent Sessions: <ul style="list-style-type: none"><li>• What Is Clinical Integration And Why Is It So Important To Health Systems?</li><li>• Healthcare Market Outlook: Expert Insights</li></ul>	
12:30 – 2:30pm	Manufacturer Expo & Lounge, Luncheon	
2:30 – 3:15pm	Concordance Healthcare Solutions Q&A	ShareGroup: Working With The Environmental Services Department
2:30 – 4:30pm	GPO & IDN Executive Business Exchange	



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## Schedule, continued

3:45 – 4:30pm	Thermo Fisher Scientific Q&A	NDC Q&A
4:30 – 6:00pm	Manufacturer Expo & Lounge, Happy Hour	
6:00 – 9:00pm	Networking Dinners – On Your Own	
9:00 – 11:00pm	After Party	

### Thursday, September 22

All Day	Private Meetings		
All Day	Gold Key Club		
8:00 – 10:00am	Distributor Reverse Expo & Lounge, Breakfast		
9:00 – 10:00am	Understanding The Supply Chain Needs Of The Health System Lab		
10:15 – 11:00am	ShareGroup: How Do Customers Want To Be Sold To, Post-COVID?	GPO Forum: Premier	Henry Schein Q&A
11:15am – 12:00pm	ShareGroup: Candid Conversation About Backorders	GPO Forum: Vizient	Cardinal Q&A
12:00 – 2:00pm	GPO & IDN Reverse Expo & Lounge, Luncheon		
2:00 – 4:00pm	Healthcare Strategic Accounts Council (Council Members)		